

Q2 2024 Financial Supplement

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Financial Summary

Unaudited (In millions, except for percentages)

	Historical Data					Percentage Change		Year-to-Date		Percentage Change
	2Q24	1Q24	4Q23	3Q23	2Q23	QoQ	YoY	2024	2023	YTD
Income										
GAAP net income	\$ 297	\$ 516	\$ 98	\$ 53	\$ 312	(42)%	(5)%	\$ 813	\$ 341	138 %
Pre-tax operating earnings ¹	380	334	248	291	350	14 %	9 %	714	620	15 %
After-tax operating return on equity (ROE) ²	11.43 %	9.43 %	7.28 %	9.91 %	10.91 %			10.47 %	9.44 %	
Investment Spread										
Total core net investment spread (%) ³	2.35 %	2.31 %	2.18 %	2.29 %	2.35 %			2.33 %	2.37 %	
Balance Sheet										
Total assets	\$ 129,068	\$ 127,325	\$ 123,866	\$ 116,641	\$ 120,739	1 %	7 %	\$ 129,068	\$ 120,739	7 %
Debt	2,779	2,780	2,036	2,036	2,035	— %	37 %	2,779	2,035	37 %
Total liabilities & redeemable noncontrolling interest	124,671	122,650	119,190	115,440	117,418	2 %	6 %	124,671	117,418	6 %
Total stockholder's equity	4,389	4,667	4,668	1,191	3,311	(6)%	33 %	4,389	3,311	33 %
Less: accumulated other comprehensive income (AOCI)	(6,817)	(6,322)	(5,985)	(9,366)	(7,363)	8 %	(7)%	(6,817)	(7,363)	7 %
Total stockholder's equity excluding AOCI ⁴	11,206	10,989	10,653	10,557	10,674	2 %	5 %	11,206	10,674	5 %
Debt to capital ratio (excluding AOCI)	19.87 %	20.19 %	16.05 %	16.17 %	16.01 %			19.87 %	16.01 %	

1 Represents a non-GAAP measure of operations utilized primarily to evaluate financial performance excluding market volatility

2 Represents a non-GAAP measure of operations (ROE based on adjusted after-tax operating earnings divided by average stockholder's equity excluding AOCI)

3 Represents a non-GAAP measure of performance measured as earnings on core net invested assets divided by core net invested assets

4 Represents a non-GAAP measure which removes AOCI from GAAP equity

GAAP Consolidated Statement of Income (Loss)

Unaudited (In millions, except for percentages)

	Historical Data					Percentage Change		Year-to-Date		Percentage Change
	2Q24	1Q24	4Q23	3Q23	2Q23	QoQ	YoY	2024	2023	YTD
Revenues										
Premiums	\$ 291	\$ 519	\$ 253	\$ 160	\$ 229	(44)%	27 %	\$ 810	\$ 529	53 %
Charges on interest-sensitive and investment-type products	342	351	312	278	284	(3)%	20 %	693	569	22 %
Net investment income	1,425	1,277	979	999	1,028	12 %	39 %	2,702	1,872	44 %
Net gains (losses) on derivatives and derivative instruments	(32)	347	(164)	(70)	127	NM	NM	315	41	668 %
Net realized investment gains (losses)	(37)	44	26	(125)	(129)	NM	NM	7	(349)	NM
Other income	52	50	40	30	32	4 %	63 %	102	67	52 %
Total revenue	2,041	2,588	1,446	1,272	1,571	(21)%	30 %	4,629	2,729	70 %
Benefits and Expenses										
Index credits and interest credited to policyholder account balances	696	637	549	499	393	9 %	77 %	1,333	694	92 %
Benefits incurred	564	779	393	472	448	(28)%	26 %	1,343	959	40 %
Amortization of deferred sales inducements	58	62	70	(11)	38	(6)%	53 %	120	65	85 %
Total benefits	1,318	1,478	1,012	960	879	(11)%	50 %	2,796	1,718	63 %
Operating expenses, net of commissions and other expenses deferred	267	256	251	211	239	4 %	12 %	523	452	16 %
Amortization of deferred policy acquisition costs and present value of future profits of acquired businesses	120	216	132	51	95	(45)%	26 %	336	187	80 %
Total benefits and expenses	1,705	1,950	1,395	1,222	1,213	(13)%	41 %	3,655	2,357	55 %
Income before income taxes	336	638	51	50	358	(47)%	(6)%	974	372	162 %
Income tax provision	39	123	(43)	(5)	46	(69)%	(16)%	162	31	421 %
Net income	297	515	94	55	312	(42)%	(5)%	812	341	138 %
Plus: Net (income) loss attributable to noncontrolling interest	—	1	4	(2)	—	NM	NM	1	—	NM
Net income attributable to Sammons Financial Group	\$ 297	\$ 516	\$ 98	\$ 53	\$ 312	(42)%	(5)%	\$ 813	\$ 341	138 %

Pre-Tax Operating Earnings

Unaudited (In millions, except for percentages)

	Historical Data					Percentage Change		Year-to-Date		Percentage Change
	2Q24	1Q24	4Q23	3Q23	2Q23	QoQ	YoY	2024	2023	YTD
Income before income taxes	\$ 336	\$ 638	\$ 51	\$ 50	\$ 358	(47)%	(6)%	\$ 974	\$ 372	162 %
Adjustments to income before income taxes to arrive at adjusted pre-tax operating earnings:										
Tax credits on qualified tax credit bonds included in operating income	16	19	20	19	18	(14)%	(9)%	35	39	(9)%
Realized investment losses, net of offsets	11	15	69	89	304	(30)%	(97)%	26	438	(94)%
Unrealized (gains) losses on derivatives, trading securities, equity securities, and fair value option investments, net of offsets	18	(354)	84	109	(330)	NM	NM	(336)	(229)	47 %
Non-operating ESOP incentive compensation expense	—	16	—	—	—	NM	NM	16	—	NM
Adjusted pre-tax operating earnings ¹	380	334	224	267	350	14 %	9 %	714	620	15 %
Assumption refinements and unlocking	—	—	24	24	—	NM	NM	—	—	NM
Adjusted pre-tax operating earnings excluding notable item ²	\$ 380	\$ 334	\$ 248	\$ 291	\$ 350	14 %	9 %	\$ 714	\$ 620	15 %

1 Adjusted pre-tax operating earnings is a non-GAAP measure of operations and is determined by adjusting income before income taxes (as determined in accordance with GAAP) to recognize the impact of certain tax credits as income and eliminate (a) net realized gains and losses on investments including allowances for credit losses, (b) unrealized gains and losses including fair value changes in derivatives, trading securities, equity securities with an investment objective to realize economic value through dividends and investments where the fair value option has been elected, (c) offsets to amortization of deferred policy acquisition costs ("DAC"), amortization of deferred sales inducements ("DSI") and other policy reserves related to realized gains and losses on investments and derivatives and (d) certain ESOP incentive compensation plan expenses as the Company is reimbursed by its parent, Sammons Enterprises. These items are not considered as core to our operations and management considers adjusted pre-tax operating earnings as a more accurate measure of performance. Adjusted pre-tax operating earnings is a non-GAAP measure and should not be considered as a replacement to income before income taxes and other earnings measures presented in accordance with GAAP.

2 Income before taxes is determined in accordance with GAAP. Adjusted pre-tax operating earnings excluding notable item is a non-GAAP measure of operations and is determined by adjusting income before income taxes to recognize the impact of certain tax credits as income and eliminate (a) net realized gains and losses on investments including allowances for credit losses, (b) unrealized gains and losses including fair value changes in derivatives, trading securities, equity securities with an investment objective to realize economic value through dividends and investments where the fair value option has been elected, (c) offsets to amortization of deferred policy acquisition costs ("DAC"), amortization of deferred sales inducements ("DSI") and other policy reserves related to realized gains and losses on investments and derivatives and (d) certain ESOP incentive compensation plan expenses as the Company is reimbursed by its parent, Sammons Enterprises. These results are then adjusted to remove the impacts of actuarial unlocking of assumptions and model refinements. These items are not considered as core to our operations and management considers adjusted pre-tax operating earnings as a more accurate measure of performance. Adjusted pre-tax operating earnings excluding notable item is a non-GAAP measure and should not be considered as a replacement to income before income taxes and other earnings measures presented in accordance with GAAP.

Investment Spread

Unaudited (In millions, except for percentages)

	Historical Data					Percentage Change		Year-to-Date		Percentage Change
	2Q24	1Q24	4Q23	3Q23	2Q23	QoQ	YoY	2024	2023	YTD
Net investment income (core) ¹	\$ 1,120	\$ 1,079	\$ 1,036	\$ 1,034	\$ 1,037	4 %	8 %	\$ 2,199	\$ 2,068	6 %
Net investment income (alternatives) ²	175	119	29	66	150	47 %	16 %	294	199	47 %
Total net investment income	1,295	1,198	1,065	1,100	1,187	8 %	9 %	2,493	2,267	10 %
Cost of money ³	(632)	(610)	(602)	(577)	(561)	4 %	13 %	(1,243)	(1,104)	13 %
Total net investment spread	\$ 663	\$ 588	\$ 463	\$ 523	\$ 626	13 %	6 %	\$ 1,250	\$ 1,163	7 %
Yield (core) ¹	4.88 %	4.82 %	4.69 %	4.71 %	4.70 %			4.85 %	4.68 %	
Yield (alternatives) ²	8.80 %	6.12 %	1.50 %	3.49 %	8.06 %			7.48 %	5.57 %	
Total yield on net invested assets ¹	5.20 %	4.92 %	4.43 %	4.61 %	4.96 %			5.06 %	4.75 %	
Aggregate cost of money ³	(2.54)%	(2.51)%	(2.50)%	(2.42)%	(2.35)%			(2.52)%	(2.31)%	
Total net investment spread	2.66 %	2.41 %	1.93 %	2.19 %	2.61 %			2.54 %	2.44 %	
Average invested assets (core) ¹	\$91,765	\$89,563	\$88,421	\$87,872	\$88,196	2 %	4 %	\$90,661	\$88,286	3 %
Average invested assets (alternatives) ²	7,936	7,779	7,693	7,571	7,452	2 %	6 %	7,846	7,157	10 %
Total average invested assets	\$99,701	\$97,342	\$96,114	\$95,443	\$95,648	2 %	4 %	\$98,508	\$95,442	3 %

1 Net investment income (core), a non-GAAP measure, is defined as net investment income excluding income on derivatives and alternative investments and including tax credits. The yield (core), a non-GAAP measure, is calculated by dividing the net investment income (core) by the average invested assets (based on GAAP book value of investments, net of securities lending, FHLB borrowings and modified coinsurance and funds withheld liabilities).

2 Net investment income (alternatives), a non-GAAP measure, represent earnings on investments deemed to have more volatility but over the long-term higher yields than core investments. These investments include limited partnerships, residual tranches of debt securities, securities with returns linked to an underlying index and investments in company owned life insurance. The yield (alternatives), non-GAAP measure, is calculated by dividing alternative investment income by the average book value of alternative investments.

3 Cost of Money, a non-GAAP measure, represents interest credited on fixed annuity and investment-type life insurance products and cost of hedging for indexed annuities and indexed universal life products. aggregate cost of money, a non-GAAP measure, is calculated by dividing the cost of money by average invested assets (based on GAAP book value of investments, net of securities lending, FHLB borrowing and modified coinsurance and funds withheld liabilities).

Rollforward of Assets Under Management (AUM)

Unaudited (In millions, except for percentages)

	Historical Data					Percentage Change		Year-to-Date		Percentage Change
	2Q24	1Q24	4Q23	3Q23	2Q23	QoQ	YoY	2024	2023	YTD
Spread Based Products										
Beginning AUM ²	\$ 92,678	\$ 90,892	\$ 90,338	\$ 91,727	\$ 90,545	2 %	2 %	\$ 90,892	\$ 89,606	1 %
Premiums and deposits	4,779	4,124	3,610	2,716	2,981	16 %	60 %	8,903	5,889	34 %
Benefits and outflows - MYGA ¹	(505)	(441)	(713)	(1,648)	(430)	15 %	17 %	(946)	(594)	37 %
Benefits and outflows - CM ¹	(276)	(250)	(426)	(493)	(431)	10 %	(36)%	(526)	(847)	(61)%
Benefits and outflows - other ¹	(2,446)	(2,307)	(2,292)	(2,487)	(1,304)	6 %	88 %	(4,753)	(2,997)	37 %
Interest credited / index credits	695	638	375	523	367	9 %	89 %	1,333	671	50 %
Other ³	(11)	22	—	—	(1)	NM	NM	11	(1)	NM
Ending AUM ²	<u>\$ 94,914</u>	<u>\$ 92,678</u>	<u>\$ 90,892</u>	<u>\$ 90,338</u>	<u>\$ 91,727</u>	2 %	3 %	<u>\$ 94,914</u>	<u>\$ 91,727</u>	3 %
Fee Based Products										
Beginning AUM ²	\$ 18,763	\$ 17,606	\$ 12,268	\$ 12,783	\$ 12,577	7 %	49 %	\$ 17,606	\$ 12,222	31 %
Inflows	520	969	144	299	387	(46)%	34 %	1,489	832	44 %
Acquisition of NorthRock	—	—	5,267	—	—	NM	NM	—	—	NM
Outflows	(864)	(865)	(602)	(465)	(489)	— %	77 %	(1,729)	(965)	44 %
Market performance	294	1,053	529	(349)	308	(72)%	(5)%	1,347	694	48 %
Ending AUM ²	<u>\$ 18,713</u>	<u>\$ 18,763</u>	<u>\$ 17,606</u>	<u>\$ 12,268</u>	<u>\$ 12,783</u>	— %	46 %	<u>\$ 18,713</u>	<u>\$ 12,783</u>	32 %

1 Benefits and outflows consists of claims, surrenders, withdrawals, and COI charges. MYGA is multi-year guarantee annuities and CM is corporate markets which consists primarily of bank and credit union owned life insurance.

2 AUM includes account values of life, fixed annuity, variable annuity and mutual funds products in our four primary business units plus assets under management at Beacon Capital Management, LLC and NorthRock Partners HoldCo, LLC. Embedded derivatives on index products have been excluded from the roll forward to show cash flows, liquidity and growth in core business

3 Other includes changes in various benefit reserves

GAAP Consolidated Balance Sheets

Unaudited (In millions, except for percentages)

	June 30, 2024	December 31, 2023	Percentage Change
Assets			
Investments			
Fixed maturities, available-for-sale, at fair value	\$ 83,507	\$ 83,019	1 %
Fixed maturities, trading, at fair value	242	350	(31)%
Equity securities, at fair value	1,121	1,232	(9)%
Mortgage loans	7,452	6,413	16 %
Policy loans	777	724	7 %
Short-term investments	3,254	2,318	40 %
Derivative instruments	4,056	3,072	32 %
Other invested assets	7,966	7,484	6 %
Total investments	108,375	104,612	4 %
Cash			
	1,537	1,269	21 %
Accrued investment income			
	964	882	9 %
Deferred policy acquisition costs and present value of future profits of acquired businesses			
	7,871	7,342	7 %
Deferred sales inducements			
	1,554	1,257	24 %
Other receivables, other assets and property, plant and equipment			
	1,292	1,291	— %
Reinsurance receivables			
	2,826	2,848	(1)%
Deferred income tax asset			
	1,542	1,424	8 %
Separate account assets			
	3,107	2,941	6 %
Total assets	\$ 129,068	\$ 123,866	4 %

GAAP Consolidated Balance Sheets, cont.

Unaudited (In millions, except for percentages)

	June 30, 2024	December 31, 2023	Percentage Change
Liabilities			
Policyholder account balances	\$ 92,604	\$ 89,496	3 %
Policy benefit reserves	7,802	7,027	11 %
Policy claims and benefits payable	668	651	3 %
Notes payable	2,779	2,036	36 %
Repurchase agreements, other borrowings and collateral on derivative instruments	12,990	12,584	3 %
Derivative instruments	1,878	1,393	35 %
Other liabilities	2,701	2,920	(8)%
Separate account liabilities	3,107	2,941	6 %
Total liabilities	124,529	119,048	5 %
Redeemable noncontrolling interest	142	142	— %
Stockholder's Equity			
Common stock, \$1 par value, 1,000 shares authorized, issued and outstanding	—	—	— %
Additional paid-in capital	1,829	1,813	1 %
Retained earnings	9,377	8,840	6 %
Accumulated other comprehensive income	(6,817)	(5,985)	14 %
Total SFG stockholder's equity	4,389	4,668	(6)%
Noncontrolling interest	8	8	— %
Total stockholder's equity	4,397	4,676	(6)%
Total liabilities and stockholder's equity	\$ 129,068	\$ 123,866	4 %

Invested Assets

Unaudited (In millions)

	June 30, 2024			December 31, 2023		
	GAAP Carrying Value ²	Book Value	Unrealized Gain/ (Loss)	GAAP Carrying Value ²	Book Value	Unrealized Gain/ (Loss)
Invested Assets						
U.S. government and agencies	\$ 8,887	\$ 10,268	\$ (1,381)	\$ 9,110	\$ 10,330	\$ (1,220)
Municipal securities	7,772	8,916	(1,144)	8,153	9,142	(989)
Corporate securities	43,402	49,620	(6,218)	43,360	48,401	(5,041)
RMBS	5,631	6,330	(699)	5,685	6,243	(558)
CMBS	1,719	2,005	(286)	1,682	1,957	(275)
ABS	15,636	16,279	(643)	14,424	15,308	(884)
Other debt obligations	460	516	(56)	605	662	(57)
Total fixed maturities- available-for-sale	83,507	93,934	(10,427)	83,019	92,043	(9,024)
Common & preferred stock- financial services	1,086	1,242	(156)	1,194	1,388	(194)
Common & preferred stock- other	35	51	(16)	38	57	(19)
Total equity securities	1,121	1,293	(172)	1,232	1,445	(213)
Municipal securities	4	5	(1)	5	5	—
Corporate securities	169	189	(20)	237	258	(21)
RMBS	12	13	(1)	14	15	(1)
CMBS	16	21	(5)	19	23	(4)
ABS	41	43	(2)	75	78	(3)
Total trading securities	242	271	(29)	350	379	(29)
Mortgage loans ¹	7,452	7,452	—	6,413	6,413	—
Policy loans	777	777	—	724	724	—
Short-term investments	3,254	3,208	46	2,318	2,318	—
Derivative instruments	4,056	4,056	—	3,072	3,072	—
Other invested assets	7,966	7,896	70	7,484	7,434	50
Total investments	\$ 108,375	\$ 118,887	\$ (10,512)	\$ 104,612	\$ 113,828	\$ (9,216)

1 Total is net of mortgage loan loss allowance

2 GAAP carrying value is market value for investments required to be held at market value such as fixed maturities, equity securities, trading securities and derivative instruments. For investments such as mortgages and policy loans, carrying value is equal to amortized cost

Credit Quality of Investments

Unaudited (In millions, except for percentages)

	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
Assets with NAIC Designation				
Fixed maturities, available-for-sale, at fair value				
1	\$ 51,806	47.8 %	\$ 51,069	48.8 %
2	27,920	25.8 %	27,997	26.8 %
3	2,282	2.1 %	2,177	2.1 %
4	1,016	0.9 %	1,220	1.2 %
5	234	0.2 %	268	0.3 %
6	249	0.2 %	288	0.3 %
Total fixed maturities, available-for-sale ¹	83,507	77.1 %	83,019	79.4 %
Assets without NAIC Designation				
Fixed maturities, trading, at fair value	242	0.2 %	350	0.3 %
Equity securities, at fair value	1,121	1.0 %	1,232	1.2 %
Mortgage loans	7,452	6.9 %	6,413	6.1 %
Policy loans	777	0.7 %	724	0.7 %
Short-term investments	3,254	3.0 %	2,318	2.2 %
Derivative instruments	4,056	3.7 %	3,072	2.9 %
Other invested assets	7,966	7.4 %	7,484	7.2 %
Total investments	\$ 108,375		\$ 104,612	

¹ See breakout of fixed maturities, available-for-sale on the next two pages

Credit Quality of Investments (Fixed Maturities, Available-for-Sale)

Unaudited (In millions, except for percentages)

	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
Available-for-sale				
U.S. Government and agencies	\$ 8,887	10.6 %	\$ 9,110	11.0 %
Municipal securities	7,772	9.3 %	8,153	9.8 %
Corporate securities	43,402	52.0 %	43,360	52.2 %
RMBS	5,631	6.7 %	5,685	6.8 %
CMBS	1,719	2.1 %	1,682	2.0 %
ABS	15,636	18.7 %	14,424	17.4 %
Other Debt Obligations	460	0.6 %	605	0.7 %
Total Fixed Maturities, Available-for-Sale	\$ 83,507	100.0 %	\$ 83,019	100.0 %

	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
Municipal Securities				
NAIC Designation				
1	\$ 7,679	98.8 %	\$ 8,056	98.8 %
2	73	0.9 %	84	1.0 %
3	7	0.1 %	13	0.2 %
4	13	0.2 %	—	— %
5	—	— %	—	— %
6	—	— %	—	— %
Total Municipal Securities	\$ 7,772	100.0 %	\$ 8,153	100.0 %

	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
Corporate Securities				
NAIC Designation				
1	\$ 16,764	38.6 %	\$ 16,274	37.5 %
2	23,759	54.7 %	23,985	55.3 %
3	1,861	4.3 %	1,730	4.0 %
4	803	1.9 %	1,040	2.4 %
5	209	0.5 %	245	0.6 %
6	6	— %	86	0.2 %
Total Corporate Securities	\$ 43,402	100.0 %	\$ 43,360	100.0 %

Credit Quality of Investments (Fixed Maturities, Available-for-Sale, cont.)

Unaudited (In millions, except for percentages)

RMBS	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
NAIC Designation				
1	\$ 5,620	99.8 %	\$ 5,664	99.6 %
2	—	— %	—	— %
3	4	0.1 %	9	0.2 %
4	2	— %	3	0.1 %
5	4	0.1 %	7	0.1 %
6	1	— %	2	— %
Total RMBS	<u>\$ 5,631</u>	<u>100.0 %</u>	<u>\$ 5,685</u>	<u>100.0 %</u>

ABS	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
NAIC Designation				
1	\$ 10,725	68.6 %	\$ 9,774	67.8 %
2	4,042	25.9 %	3,839	26.6 %
3	409	2.6 %	418	2.9 %
4	198	1.3 %	177	1.2 %
5	20	0.1 %	16	0.1 %
6	242	1.5 %	200	1.4 %
Total ABS	<u>\$ 15,636</u>	<u>100.0 %</u>	<u>\$ 14,424</u>	<u>100.0 %</u>

CMBS	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
NAIC Designation				
1	\$ 1,673	97.3 %	\$ 1,637	97.3 %
2	44	2.6 %	43	2.6 %
3	1	0.1 %	2	0.1 %
4	—	— %	—	— %
5	1	0.1 %	—	— %
6	—	— %	—	— %
Total CMBS	<u>\$ 1,719</u>	<u>100.0 %</u>	<u>\$ 1,682</u>	<u>100.0 %</u>

CLO	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
NAIC Designation				
1	\$ 4,260	90.8 %	\$ 4,045	86.7 %
2	321	6.8 %	209	4.5 %
3	24	0.5 %	151	3.2 %
4	44	0.9 %	109	2.3 %
5	—	— %	—	— %
6	47	1.0 %	155	3.3 %
Total CLO	<u>\$ 4,696</u>	<u>100.0 %</u>	<u>\$ 4,669</u>	<u>100.0 %</u>

Mortgage Loans, Office Exposure, and Agency Ratings

Unaudited (In millions, except for percentages)

	June 30, 2024		December 31, 2023	
	GAAP Carrying Value	% of GAAP Carrying Value	GAAP Carrying Value	% of GAAP Carrying Value
Commercial Mortgage Loans				
Office	\$ 2,276	40.3 %	\$ 2,324	40.6 %
Retail	1,167	20.7 %	1,185	20.7 %
Hotel	1,114	19.7 %	1,099	19.2 %
Industrial	479	8.5 %	517	9.0 %
Multi-family	427	7.6 %	395	6.9 %
Other	173	3.1 %	183	3.2 %
Medical	14	0.2 %	15	0.3 %
Total commercial mortgage loans	<u>\$ 5,650</u>	<u>100.0 %</u>	<u>\$ 5,718</u>	<u>100.0 %</u>
Non-performing Mortgage Loans³				
Total non-performing mortgage loans	\$ 73	1.3 %	\$ 57	1.0 %
Office Exposure				
Commercial mortgage loans	\$ 2,276	90.5 %	\$ 2,324	94.7 %
Real estate equity	165	6.6 %	29	1.2 %
Senior mezzanine real-estate fund	49	2.0 %	77	3.1 %
CMBS / CRE-CLO	23	0.9 %	23	0.9 %
Total office exposure	<u>\$ 2,514</u>	<u>100.0 %</u>	<u>\$ 2,453</u>	<u>100.0 %</u>
	FSR¹ Rating	Sr Debt² Rating	Outlook	
Agency Ratings				
S&P	A+	BBB+	Stable	
A.M. Best	A+	N/A	Stable	
Fitch	A+	BBB+	Stable	

¹ Financial Strength Ratings are based on the insurance company subsidiaries Midland and North American.

² Senior Unsecured Debt Rating of SFG

³ Non-performing loans defined as loans delinquent over 60 days